

Summary of Consolidated Financial Results For the Three Months Ended April 30, 2011 [Japanese Standards] (Consolidated)

June 6, 2011

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Listings: First Section, Tokyo Stock Exchange
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Planned Commencement Date of Dividend Payment: Not yet determined
Supplementary materials for the quarterly financial results: None
Investor conference for the quarterly financial results: None

1. Consolidated Financial Results (February 1 – April 30, 2011)

(1) Performance

(¥ millions, rounded down, % figures denote year-on-year change)

| | Net Sales | | Operating Income | | Ordinary Income | | Net Income | |
|-----------------------------------|-----------|------|------------------|--------|-----------------|--------|------------|---------|
| Three Months Ended April 30, 2011 | 13,045 | 2.8% | 685 | 3.7% | 734 | (0.8)% | 337 | (27.4)% |
| Three Months Ended April 30, 2010 | 12,688 | 4.5% | 661 | (8.1)% | 740 | (3.8)% | 464 | 29.7% |

| | Net Income per Share (¥) | Diluted Net Income Per Share (¥) |
|-----------------------------------|--------------------------|----------------------------------|
| Three Months Ended April 30, 2011 | 16.86 | — |
| Three Months Ended April 30, 2010 | 23.22 | — |

(2) Financial Position

| | Total Assets | Net Assets | Equity Ratio (%) | Net Assets Per Share (¥) |
|---------------------|--------------|------------|------------------|--------------------------|
| At April 30, 2011 | 43,164 | 26,513 | 60.3 | 1,299.60 |
| At January 31, 2011 | 42,684 | 27,044 | 62.2 | 1,325.71 |

Reference: Equity: ¥26,010 million (At April 30, 2011); ¥26,533 million (At January 31, 2011)

2. Cash Dividends

| | Annual Dividends (¥) | | | | |
|---|----------------------|-------|----|----------|-----------|
| | 1Q | 2Q | 3Q | Year-end | Full-year |
| Year Ended January 31, 2011 | — | 44.00 | — | 44.00 | 88.00 |
| Year Ending January 31, 2012 | — | | | | |
| Year Ending January 31, 2012 (Forecast) | | 44.00 | — | 44.00 | 88.00 |

(Note) Changes in dividend forecasts during the quarter under review: None

3. Forecast for the Year Ending January 31, 2012 (February 1, 2011 – January 31, 2012)

(¥ millions, rounded down)

| | Net Sales | | Operating Income | | Ordinary Income | | Net Income | | Net Income per Share (¥) |
|---|-----------|------|------------------|-------|-----------------|-------|------------|-------|--------------------------|
| Six Months Ending July 31, 2011 (% indicates changes from the corresponding previous term) | 28,300 | 3.9% | 1,800 | 4.9% | 1,800 | 2.5% | 1,100 | 0.1% | 54.96 |
| Year Ending January 31, 2012 (% figures denote year-on-year change) | 61,100 | 7.1% | 5,000 | 10.0% | 4,950 | 11.6% | 3,300 | 12.7% | 164.88 |

(Note) Changes in projections during the quarter under review: None

4. Other (For details, please see “Other Information” on page 6 of “Appendix.”)

- (1) Changes in important subsidiaries during the period: No
(Note) Whether or not specified subsidiaries were changed resulting in the changes in scope of consolidation during the period.
- (2) Application of simplified methods of accounting and specific accounting methods: Yes
(Note) Whether or not the simplified accounting methods or the accounting methods specific for producing quarterly consolidated financial statements was applied.
- (3) Changes in accounting principles, processes, presentation methods, etc.
 - 1) Changes due to revisions to accounting standards, etc.: Yes
 - 2) Changes other than 1): No(Note) Whether or not accounting principles, processes and presentation methods associated with producing of quarterly consolidated financial statements were changed. These are indicated in changes to important items that form the basis for preparation of quarterly consolidated financial statements.
- (4) Number of outstanding shares (ordinary shares)
 - 1) Number of shares outstanding at term-end (including treasury shares)
Three Months ended April 30, 2011: 20,275,581
Year ended January 31, 2011: 20,275,581
 - 2) Number of treasury shares at term-end
Three Months ended April 30, 2011: 261,438
Year ended January 31, 2011: 261,343
 - 3) Average number of shares during the period (cumulative figure for consolidated quarterly accounting period)
Three Months ended April 30, 2011: 20,014,211
Three Months ended April 30, 2010: 20,014,645

***Indication regarding the situation of quarterly review procedures**

Financial results for this second quarter is not the subject of a quarterly review procedure based on the Financial Instruments and Exchange Act, and at the point in time when these financial results was disclosed, review procedures for quarterly financial statements based on the Financial Instruments and Exchange Act had not been completed.

***Cautionary Statement Regarding Performance Forecasts**

The forecasts and future projections stated in this report have been prepared on the basis of the information and assumption that shall be reasonable as of the date of announcement of this summary information, and the actual results could differ significantly from forecast figures depending on a variety of factors.

For matters pertaining to performance forecasts, please refer to page 5, “(3) Qualitative Information Regarding Consolidated Performance Forecasts”.

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1. Qualitative Information Regarding the Financial Performance for the Current Quarter

(1) Qualitative Information Regarding Consolidated Business Results

Overview of Performance

In the first quarter under review—three months ended April 30, 2011—the Japanese economy showed a tendency towards recovery due to the improvement of corporate profits and the overseas economy. However, the Great East Japan Earthquake on March 11 caused prospects to become unpredictable. Due to power outages, water cutoff, and facility damage caused by this earthquake, the Group temporarily suspended or scaled down operations at two distribution sites in Ibaraki and the production site of its consolidated subsidiary PHP Ibaraki. Since the damage was comparatively small and limited, the ordinary operation system recovered by late March.

Under these circumstances, the Group made a new start in the initial year of the fourth medium-term business plan “Achieving global business success through company and individual competence,” starting January 2012 and ending January 2014. The business policies in the medium-term business plan are as follows:

- 1) Focus on positive business development in overseas markets, aiming to further grow and expand as a global company.
- 2) In our domestic and international operations, we will seek to further strengthen and improve the profitability of current existing businesses as well as work to achieve solid growth in new and developing businesses.
- 3) Build a global business management system based on the core components of “Fostering Human Resources” and “Creating new value based on fundamental research.”

The segments below have been set for this consolidated fiscal year that is the first year of the fourth medium-term business plan. In the first quarter of consolidated accounting, starting February 1, 2011 and ending April 30, 2011, the Group implemented activities steadily in accordance with the segments.

Domestic Baby and Mother Care Business

By establishing and extending the large merchandise business and promoting the category of women’s care, the Group will improve profitability in the current fields. Furthermore, the Group will establish and extend the Mamas & Papas business to launch new business in the IT field.

Child-rearing Support Services

The Group will continue steady business development by enriching the personnel development system, extending services, and further improving child-rearing quality.

Health Care and Nursing Care Business

The Group will restructure the business operation system and take efficient measures to improve brand awareness and promote the understanding of merchandise. By cultivating priority merchandise categories, the Group will improve merchandise competitiveness and aggressively find new sales channels.

Overseas Business

The Group will target aggressive investment in proactive business as a growth driver of the Group to extend the production system and strengthen the business operation system. In China, tie-ups with the current agencies will be strengthened and new agencies will be fostered.

Accompanying the launch of the new Changzhou Factory, the Group will strengthen the development system and in-house production system. In North America and Europe, the Group will extend the merchandise category centered on the mOmnia brand and develop new markets.

As a result, consolidated net sales for the period amounted to ¥13,045 million, up 2.8% from the previous corresponding period. With respect to earnings, the cost of the sales ratio grew higher than in the same quarter of the previous year partially because the Great East Japan Earthquake lowered the operating ratio of some domestic production sites. Because of an increase in gross profit accompanying an income increase, however, operating income was 685 million yen, up 3.7% from the same quarter of the previous year. Due to a decline of other income, however, ordinary income was 734 million yen, down 0.8% from the same quarter of the previous year. Net income for the period was 337 million yen, down 27.4% from the same quarter of the previous year as 95 million yen was accounted as extraordinary loss mainly for repairing facilities and discarding merchandise damaged by the Great East Japan Earthquake.

The business report segments are "Domestic Baby and Mother Care Business," "Child-rearing Support Services," "Health Care and Nursing Care Business," and "Overseas Business." Each segment is outlined below. In accordance with "Accounting Standards Regarding the Disclosure of Segment Information etc.," the segments have been changed from "Baby and Child Care segment", "Healthcare segment", and "Other segment") to the above, starting from this consolidated fiscal year. In the outline for each segment, descriptions on comparisons with the same quarter of the previous year provide figures calculated by replacing performance in the same quarter of the previous year.

Domestic Baby and Mother Care Business

Sales in this segment amounted to 5,677 million yen, up 4.1% from the same quarter of the previous year. Since aggressive marketing activities for the sale of new merchandise and the development of new business increased selling, general and administrative expenses, operating income was 728 million yen, down 3.1% from the same quarter of the previous year.

In this segment, the Group marketed "MOGUTTOYASAI" as single-meal retort-pouched baby foods all enriched with vegetables, "Body Massage Cream" and "Body HIKISHIME Gel" containing hyaluronic acid for skin care during pregnancy and after birth, easy-to-prepare "Range de MUSHI-PAN" baby snacks by mixing milk or water, "MAGUMAGU Baby", "MAGUMAGU Spout", "SODACHI OUEN Sandal YOCHIYOCHI-ANYO/TOKOTOKO-ANYO" baby sandals for selection according to the growth of your baby in February, and the "MUSHI-KURURIN OHEYANIOKU Type" insect repellent using natural ingredients in March.

Regarding the maternity events we are committed to as part of our direct communications program aimed at strengthening brand loyalty," we had to withhold this first quarter of consolidated accounting due to the influence of the Great East Japan Earthquake. However, we made good progress in attracting new members to "Pigeon Info"—a word-of-mouth community portal that supports women during pregnancy, in childbirth, and when raising children. In the Internet and home shopping business, order reception and shipping were suspended temporarily under the influence of the Great East Japan Earthquake but returned to the ordinary sales system from April.

Child-rearing Support Services

Sales in this segment amounted to 1,467 million yen, up 8.0% from the same quarter of the previous year. Segment income was 23 million yen, down 22.4% from the same quarter of the previous year. Some facilities were temporarily closed under the influence of the Great East Japan Earthquake. In April, however, one authorized nursery school and three nursery facilities within business establishments were launched under a new contract of entrustment, and while improving the service quality, the Group is raising sales steadily.

Health Care and Nursing Care Business

Sales in this segment amounted to 1,675 million yen, up 1.4% from the same quarter of the previous year. Segment income was 112 million yen, a loss of 7 million yen from the same quarter of the previous year, as selling, general and administrative expenses were suppressed by effective and efficient marketing measures suited to the characteristics of the merchandise and sales channels. As

for the Habinurse brand of elder care products, the Group newly marketed the "HAGUKI NI YASASHII Brush" and "FUSSOIRI HAMIGAKI Gel" oral care series for the elderly and "YAWARARKAI KAIJO Spoon" nursing-care tableware designed for care providers and care receivers in February. Regarding the brand "Recoup" for elderly people seeking good health, the Group marketed an environmentally-friendly, easy-to-use "NUNO Type KYUSYU Pad" for attachment on regular underwear in the same month. In the future, the Group will extend business by marketing merchandise through intensive research on priority categories and implementing efficient measures.

Overseas Business

Sales in this segment amounted to 3,997 million yen, up 0.9% from the same quarter of the previous year. Since selling, general and administrative expenses increased due to various measures associated with aggressive business development, segment income was 569 million yen, down 13.8% from the same quarter of the previous year.

In China, the distribution system has been improved and restructured to a stable level. The sale of new merchandise is also progressing steadily. On the basis of local currency, net sales are over the same quarter of the previous year.

To strengthen the merchandise supply system, Pigeon Industries (Changzhou) Co., Ltd., located in Changzhou, Jiangsu Province started operations in January of this year. As the second production site in China, this consolidated subsidiary is working steadily. To further extend business in China, the China Business Div. was set up on March 16 this year. Through the headquarters, the Group will promote business quickly and aggressively. In India, a distribution system is being constructed, the sales network is being extended, and Pigeon Corner is being set up as dedicated sales floors, thanks to the aggressive activities of the consolidated subsidiary PIGEON INDIA PVT. LTD. In Malaysia, where the consolidated subsidiary PIGEON SINGAPORE PTE.LTD. acquired the shares of a local sales agency in January (company renamed to PIGEON MALAYSIA (TRADING) SDN.BHD. after stock acquisition), the Group started activities under a new system to extend business while remaining committed to branding activities. In North America and Europe, the consolidated subsidiary LANSINOH LABORATORIES,INC. is carrying out sales activities steadily. Including the mOmma business that was acquired by the subsidiary last December, the Group will further promote business aggressively.

Others

Sales in this segment amounted to 228 million yen, down 12.8% from the same quarter of the previous year, due to a decline of OEM merchandise orders. Segment income was 22 million yen, also down 31.9% from the same quarter of the previous year.

(2) Qualitative Information Regarding Consolidated Financial Position

1) Assets

As of April 30, 2011, Pigeon had consolidated total assets of ¥43,164 million, up ¥479 million from a year earlier. Within this amount, total current assets increased ¥204 million, and total fixed assets rose ¥274 million.

The major factor boosting current assets was a ¥378 million decrease in notes and accounts receivable while there was a ¥682 million increase in goods and products.

The main reason for the rise in fixed assets was a ¥147 million increase in tangible fixed assets.

2) Liabilities

Total liabilities as of April 30, 2011 stood at ¥16,650 million, up ¥1,009 million from the previous fiscal year-end. Current liabilities increased ¥885 million, and long-term liabilities increased by ¥124 million.

Main factors boosting current liabilities were a ¥540 million increase in notes and accounts payable and a ¥376 million increase in accrued bonuses to employees.

3) Net Assets

At April 30, 2011, consolidated net assets amounted to ¥26,513 million, down ¥530 million from January 31.

(3) Qualitative Information Regarding Consolidated Performance Forecasts

In the fourth medium-term business plan “Achieving global business success through company and individual competence,” the Group aims to improve profitability in the current business fields and increase new merchandise fields and sales channels by enriching the merchandising categories for Domestic Baby and Mother Care Business in Japan, extending new business in IT home shopping, deeply cultivating priority merchandise categories in the Health Care and Nursing Care Business, and finding new sales channels. Regarding Overseas Business, the Group aims to deeply cultivate current markets and implement business expansion in China and North America by enriching merchandise categories while extending the production system and strengthening the business operation system by aggressive business investment. In India, the Middle and Near East, Korea, and South and Central America, the Group aims to promote aggressive market development. Regarding this consolidated fiscal year as the first year of the fourth medium-term business plan, the basic policies below are set. With an eye on the influence the Great East Japan Earthquake on the domestic economy and the performance of the Group, we will do our utmost to achieve the plan securely.

Basic Policies

1. To realize the objectives of our fourth medium-term business plan, we will put together strategies for each business and functional strategies that serve as the basis for such businesses into a specific enforcement plan, which we will steadily implement.
2. By effectively utilizing production facilities and capacity within the Group, we will improve our cost of sales situation and enhance profitability.
3. Seeking “Achieving global business success through company and individual competence,” we will focus on nurturing human resources, while formulating medium-term strategies of each business and building organizational frameworks according to our growth potential.

The prospects of the Group throughout the term remain unchanged from the performance predictions announced on March 7, 2011.

2. Other Information

(1) Changes in important subsidiaries during the period (changes in specific subsidiaries affecting the scope of consolidation)

Not applicable.

(2) Overview of simplified accounting method or accounting methods specific to the preparation of quarterly financial statements

1) Simplified Accounting Method

- Calculation of estimated bad debt losses on general receivables

For the end of the quarter under review, the Company has used the estimated bad debt loss ratio that was used for the end of the previous fiscal year, recognizing that no significant changes have arisen since that time.

- Valuation of inventory assets

The value of inventories at the end of the quarter under review is calculated using a rational method, based on physical inventories at the end of the previous fiscal year, rather than physical inventories at the end of the quarter under review. The Company has reduced the book price of certain inventory assets that were clearly deemed to be declining in profitability, after estimating the net selling value of such assets.

- Method of calculating depreciation of fixed assets

For fixed assets that are depreciated using the declining-balance method, the depreciation expense is computed by the proportional distribution of the depreciation expense for the fiscal year.

- Determining recoverability of deferred tax assets

In judging the recoverability of deferred tax assets, the Corporation employs a method using future performance forecasts using results from the previous fiscal year, as well as tax planning, having confirmed that no significant changes in the operating environment or temporary differences have occurred since the end of the previous fiscal year.

2) Special accounting treatment applied in preparation of quarterly financial statements

Not applicable.

(3) Changes in accounting principles, processes, presentation methods, etc., related to the preparation of quarterly consolidated financial statements

1) Changes of matters pertaining to the scope of consolidation

- Change in scope of consolidation

From the first quarter of this consolidated accounting period, PIGEON MALAYSIA (TRADING) SDN.BHD., is included in the scope of consolidation by stock acquisition.

- Number of consolidated subsidiaries after change: 17

2) Changes of matters pertaining to accounting standards

- Application of "Accounting Standards Regarding the Equity Method" and "Temporary Treatment Regarding the Accounting of Affiliates Subject to the Equity Method"

From the first quarter of this consolidated fiscal year, "Accounting Standards Regarding the Equity Method" (ASBJ No. 16, March 10, 2008) and "Temporary Treatment Regarding the Accounting of Affiliates Subject to the Equity Method" (Practical Solutions Report No. 24, March 10, 2008) have been applied.

This affected ordinary income or income before income taxes and minority interests in this first quarter of consolidated fiscal year only slightly.

- Application of "Accounting Standards Regarding Asset Retirement Obligations"

From the first quarter of this consolidated fiscal year, "Accounting Standards Regarding Asset Retirement Obligations" (ASBJ No. 18, March 31, 2008), and "Application Guidelines for Accounting Standards Regarding Asset Retirement Obligations" (ASBJ Guideline No. 21, March

31, 2008) have been applied.

This affected ordinary income or income before income taxes and minority interests in the first quarter of this consolidated fiscal year only slightly.

- Application of ""Accounting Standards for Business Combinations"

From the first quarter of this consolidated fiscal year, "Accounting Standards for Business Combinations" (ASBJ No. 21, December 26, 2008), "Accounting Standards for Consolidated Financial Statements"(ASBJ No. 22, December 26, 2008), "Partial Revision of Accounting Standards Regarding Research and Development Costs" (ASBJ No. 23, December 26, 2008), "Accounting Standards for Business Divestitures" (ASBJ No. 7, December 26, 2008), "Accounting Standards Regarding the Equity Method" (ASBJ No. 16 announced on March 10, 2008), and "Application Guidelines for Accounting Standards Regarding Business Combinations and Accounting Standards Regarding Business Divestitures" (ASBJ Guideline No. 10, December 26, 2008) have been applied.

3) Changes in Description Method

(Quarterly consolidated financial statements)

In the first quarter of this consolidated fiscal year, this has been presented by the account of "Income before minority interest" because of the "Cabinet Order for Partial Revision of the Ordinance on Terminology, Forms, and Preparation Methods of Financial Statements, etc." (Cabinet Order No. 5, March 24, 2009) based on the "Accounting Standards for Consolidated Financial Statements" (ASBJ No. 22 dated December 26, 2008)."

3. Quarterly Consolidated Financial Statement
(1) Quarterly Consolidated Balance Sheets

(Thousands of yen)

| | At April 30, 2011 | At January 31, 2011 |
|---|-------------------|---------------------|
| ASSETS | | |
| I. Current Assets: | | |
| Cash and time deposit | 6,550,089 | 6,827,706 |
| Notes and accounts receivable | 9,495,554 | 9,874,273 |
| Goods and products | 5,232,560 | 4,549,808 |
| Goods in process | 65,401 | 54,401 |
| Raw material and inventory goods | 1,472,324 | 1,194,021 |
| Other current assets | 1,657,094 | 1,776,585 |
| Allowance for doubtful accounts | (105,784) | (113,948) |
| Total Current Assets | 24,367,240 | 24,162,848 |
| II. Fixed Assets: | | |
| 1. Tangible Fixed Assets: | | |
| Buildings and structures-net | 5,389,054 | 5,350,520 |
| Land | 6,039,281 | 6,012,825 |
| Other tangible fixed assets-net | 4,128,524 | 4,045,967 |
| Total Tangible Fixed Assets | 15,556,859 | 15,409,313 |
| 2. Intangible Fixed Assets: | | |
| Goodwill | 656,913 | 599,728 |
| Other intangible fixed assets | 587,109 | 588,350 |
| Total Intangible Fixed Assets | 1,244,023 | 1,188,079 |
| 3. Investments and Other Assets: | | |
| Other | 2,083,913 | 2,001,729 |
| Allowance for doubtful accounts | (87,943) | (77,222) |
| Total Investments and Other Assets | 1,995,969 | 1,924,506 |
| Total Fixed Assets | 18,796,853 | 18,521,899 |
| Total Assets | 43,164,093 | 42,684,748 |

(Thousands of yen)

| | At April 30, 2011 | At January 31, 2011 |
|---|--------------------|---------------------|
| LIABILITIES | | |
| I. Current Liabilities: | | |
| Notes and accounts payable | 4,525,170 | 3,984,705 |
| Short-term borrowings | 2,177,387 | 2,258,000 |
| Current portion of long-term loans payable | 1,025,674 | 1,000,000 |
| Income taxes payable | 365,885 | 561,952 |
| Accrued bonuses to employees | 914,316 | 537,505 |
| Returned goods adjustment reserve | 50,731 | 46,084 |
| Other current liabilities | 4,053,301 | 3,838,892 |
| Total Current Liabilities | 13,112,467 | 12,227,140 |
| II. Long-Term Liabilities: | | |
| Long-term borrowings | 1,688,734 | 1,615,000 |
| Employees' retirement benefits | 249,701 | 243,710 |
| Retirement benefits for directors and corporate auditors | 333,103 | 322,447 |
| Other long-term liabilities | 1,266,307 | 1,232,411 |
| Total Long-Term Liabilities | 3,537,845 | 3,413,570 |
| Total Liabilities | 16,650,313 | 15,640,710 |
| NET ASSETS | | |
| I. Shareholders' Equity: | | |
| Capital stock | 5,199,597 | 5,199,597 |
| Additional paid-in capital | 5,180,246 | 5,180,246 |
| Retained earnings | 17,908,233 | 18,451,368 |
| Treasury stock | (447,924) | (447,673) |
| Total Shareholders' Equity | 27,840,153 | 28,383,538 |
| II. Valuation and Translation Adjustments: | | |
| Net unrealized gains on securities | 11,090 | 11,237 |
| Foreign currency translation adjustment | (1,840,671) | (1,861,586) |
| Total Valuation and Translation Adjustments | (1,829,581) | (1,850,348) |
| III. Minority Interests | 503,208 | 510,847 |
| Total Net Assets | 26,513,780 | 27,044,037 |
| Total Liabilities, Minority Interests and Net Assets | 43,164,093 | 42,684,748 |

(2) Quarterly Consolidated Statements of Income

(Thousands of yen)

| | Three months ended April 30, 2010 | Three months ended April 30, 2011 |
|---|--------------------------------------|--------------------------------------|
| I. Net Sales | 12,688,426 | 13,045,383 |
| II. Cost of Sales | 7,503,241 | 7,776,655 |
| Gross profit | 5,185,184 | 5,268,727 |
| Reversal of reserve for returned products | 62,561 | 46,146 |
| Transfer to reserve for returned products | 63,450 | 50,635 |
| Adjusted gross profit | 5,184,295 | 5,264,239 |
| III. Selling, General and Administrative Expenses | 4,523,206 | 4,578,788 |
| Operating Income | 661,089 | 685,450 |
| IV. Other Income: | | |
| Interest income | 6,776 | 7,948 |
| Refund of consumption tax | 49,970 | 34,212 |
| Rental income | 29,761 | 8,210 |
| Equity in earnings of non consolidated subsidiaries and affiliates | 19,712 | 12,710 |
| Currency exchange gain | 11,002 | 34,646 |
| Other | 46,113 | 35,240 |
| Total Other Income | 163,337 | 132,968 |
| V. Other Expenses: | | |
| Interest expense | 11,980 | 20,723 |
| Sales discounts | 51,581 | 53,885 |
| Rental income-related costs | 18,118 | 6,525 |
| Other | 2,471 | 3,074 |
| Total Other Expenses | 84,151 | 84,208 |
| Ordinary Income | 740,275 | 734,210 |
| VI. Extraordinary Income: | | |
| Gain on sales of property | 4 | 1,885 |
| Reversal of allowance for doubtful accounts | — | 8,561 |
| Other | 817 | — |
| Total Extraordinary Income | 822 | 10,447 |
| VII. Extraordinary Loss: | | |
| Loss on sales of property | 402 | 20 |
| Loss on disposal of property | 1,215 | 6,062 |
| Loss on disaster | — | 85,055 |
| Other | — | 4,692 |
| Total Extraordinary Loss | 1,617 | 95,830 |
| Income before Income Taxes | 739,480 | 648,827 |
| Income Taxes | 361,369 | 358,826 |
| Adjustment for Corporate Tax | (106,914) | (71,196) |
| Total Corporate Income Tax | 254,455 | 287,629 |
| Income before minority interests | — | 361,197 |
| Less: Minority Interest in Net Income of Consolidated Subsidiaries | 20,125 | 23,705 |
| Net Income | 464,899 | 337,492 |

(3) Quarterly Consolidated Statements of Cash Flows

(Thousands of yen)

| | Three months ended April 30, 2010 | Three months ended April 30, 2011 |
|---|--------------------------------------|--------------------------------------|
| I. Cash Flows from Operating Activities: | | |
| Income before income taxes | 739,480 | 648,827 |
| Depreciation | 377,921 | 368,479 |
| Amortization of goodwill | 79,069 | 94,158 |
| Increase (decrease) in allowance for doubtful accounts | 2,509 | (1,785) |
| Increase (decrease) in accrued bonuses to employees | 345,458 | 375,472 |
| Increase (decrease) in employees' retirement benefits | 2,192 | 5,640 |
| Increase (decrease) in directors' retirement benefits | 7,038 | 10,655 |
| Interest and dividend income | (6,901) | (8,104) |
| Equity in (gains) losses of non consolidated subsidiaries and affiliates | (19,712) | (12,710) |
| Interest expense | 11,980 | 20,723 |
| Loss (gain) on sale of fixed assets | 397 | (1,865) |
| Loss on disposal of fixed assets | 1,215 | 6,062 |
| Decrease (increase) in trade receivables | 341,997 | 664,817 |
| Decrease (increase) in inventories | (1,158,449) | (700,572) |
| Increase (decrease) in trade payables | 516,681 | 379,234 |
| Increase (decrease) in account payable | 228,451 | 54,825 |
| Increase (decrease) in consumption tax payable | (54,597) | (69,531) |
| Decrease (increase) in bankruptcy claims | 541 | (106) |
| Other | (346,172) | (186,837) |
| Subtotal | 1,069,100 | 1,647,383 |
| Interest and dividends received | 6,948 | 6,895 |
| Interest paid | (16,676) | (17,633) |
| Income taxes paid | (606,156) | (549,258) |
| Net Cash Provided by Operating Activities | 453,214 | 1,087,386 |
| II. Cash Flows from Investing Activities: | | |
| Acquisition of property, plant and equipment | (335,330) | (398,300) |
| Proceeds from sales of property, plant and equipment | 186 | 5,379 |
| Acquisition of intangible assets | (35,333) | (37,798) |
| Purchase of insurance funds | (1,142) | (1,142) |
| Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation | — | 5,374 |
| Loans advanced | (495) | (662) |
| Collection of loan receivables | 723 | 456 |
| Payment for lease deposits | (7,670) | (16,666) |
| Proceeds from recovery of lease deposits | 2,649 | 3,762 |
| Other | (3,063) | (12,894) |
| Net Cash Used in Investing Activities | (379,475) | (452,491) |
| III. Cash Flows from Financing Activities: | | |
| Proceeds from short-term debt | 1,305,440 | 2,068,105 |
| Repayment of short-term debt | (1,000,000) | (2,259,500) |
| Proceeds from long-term loans payable | — | 75,320 |
| Repayment of long-term debt | (106,240) | (2,092) |
| Payment of cash dividends | (612,225) | (817,963) |
| Payment of cash dividends to minority shareholders | (44,733) | (39,212) |
| Acquisition of treasury stock | (37) | (251) |
| Other | (1,931) | (4,891) |
| Net Cash Used in Financing Activities | (459,728) | (980,485) |
| IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents | 68,702 | 67,973 |
| V. Net Change in Cash and Cash Equivalents | (317,286) | (277,616) |
| VI. Cash and Cash Equivalents at Beginning of the Period | 6,905,541 | 6,827,706 |
| VII. Cash and Cash Equivalents at End of the Period | 6,588,255 | 6,550,089 |

(4) Notes Regarding Going Concern Assumptions

Not applicable.

(5) Segment Information

Performance by Business Segment

| Three Months Ended April 30, 2010 | | | | | | (¥ thousands) |
|-----------------------------------|---------------------|------------|---------|------------|---------------------------|---------------|
| | Baby and child care | Healthcare | Others | Total | Eliminations or corporate | Consolidated |
| Sales | | | | | | |
| (1) Sales to outside customers | 10,108,911 | 1,647,177 | 932,336 | 12,688,426 | — | 12,688,426 |
| (2) Intersegment sales | — | — | — | — | (—) | — |
| Total | 10,108,911 | 1,647,177 | 932,336 | 12,688,426 | (—) | 12,688,426 |
| Operating income | 1,307,323 | 13,068 | 140,415 | 1,460,808 | (799,718) | 661,089 |

Notes:

1. The Company's business is segmented for internal control purposes.
2. Main products/services of each segment are shown below.

| Segment | Main products/services |
|---------------------|--|
| Baby and child care | Breastfeeding and weaning products, skincare products, child-rearing support services, other |
| Healthcare | Elder care products, elder care services, other |
| Others | Women's care products (supplements, maternity products, etc.), wet tissues, other |

Performance by Geographic Region

| Three Months Ended April 30, 2010 | | | | | | (¥ thousands) |
|-----------------------------------|-----------|-----------|-----------|------------|---------------------------|---------------|
| | Japan | Asia | Others | Total | Eliminations or corporate | Consolidated |
| Sales | | | | | | |
| (1) Sales to outside customers | 9,319,596 | 2,140,920 | 1,227,909 | 12,688,426 | — | 12,688,426 |
| (2) Inter-segment sales | 464,455 | 592,393 | — | 1,056,848 | (1,056,848) | — |
| Total | 9,784,051 | 2,733,313 | 1,227,909 | 13,745,274 | (1,056,848) | 12,688,426 |
| Operating income | 1,045,044 | 407,163 | 94,306 | 1,546,514 | (885,424) | 661,089 |

Notes:

1. Segmentation of countries and regions is based on geographic proximity.
2. Major countries and regions are as follows:
 - (1) Asia: Singapore, Thailand, China, India
 - (2) Other: United States, etc.
3. Geographical Segment Name Change
In conjunction with the establishment in November 2009 of consolidated subsidiary Pigeon India Pvt. Ltd., the Group has changed the name of the "East Asia" geographical segment to "Asia."

Overseas Sales

Three Months Ended April 30, 2010

(¥ thousand)

| | Asia | North America | Middle East | Other | Total |
|---|-----------|---------------|-------------|---------|------------|
| Overseas sales | 2,323,114 | 1,008,992 | 277,610 | 337,284 | 3,947,002 |
| Consolidated net sales | — | — | — | — | 12,688,426 |
| Share of overseas sales in consolidated net sales (%) | 18.3 | 7.9 | 2.2 | 2.7 | 31.1 |

Notes:

1. Segmentation of countries and regions is based on geographic proximity.
2. Major countries and regions are as follows:
 - (1) Asia: China, South Korea, Singapore, India, etc.
 - (2) North America: United States, Canada, etc.
 - (3) Middle East: United Arab Emirates, etc.
 - (4) Other: Panama, Germany, United Kingdom, etc.
3. Overseas sales refer to sales in countries or regions outside of Japan reported by the Company and its consolidated subsidiaries.
4. Overseas sales Segment Name Change
 In conjunction with the establishment in November 2009 of consolidated subsidiary Pigeon India Pvt. Ltd., the Group has changed the name of the “East Asia” geographical segment to “Asia.”

Segment Information

1. Outline of Report Segments

The report segments are units of organization of the Group for which financial information is separately available and reviewed periodically by the Board of Directors to determine the distribution of managerial resources and to evaluate performance.

The Group mainly sells baby-care products separately in and outside Japan and is engaged in sales and service related to health & elder care, service related to the support of nursing, and product and other services by business activities through localized business div.

Therefore, the Group consists of segments by products and services based on business div. and by area. The report segments are four: "Domestic Baby and Mother Care Business," "Child-rearing Support Services," "Health Care and Nursing Care Business," and "Overseas Business."

The report segments of the Group are as follows:

1) Domestic Baby and Mother Care Business

In Japan, we mainly manufacture and sell baby-care products and products for women's use.

(Main products) Breastfeeding and weaning products, skincare products, wet tissues, baby foods, baby products for outside use, women's care products (supplements, maternity products), and others.

2) Child-rearing Support Services

In Japan, we provide child-rearing support services.

(Main services) Management of own or entrusted nursery facilities, management of nursery schools, provision of baby-sitting services, and others.

3) Health Care and Nursing Care Business

In Japan, we manufacture and sell healthcare products and elder care products and provide care services.

(Main products) Products for urination, skincare products, wet tissues, wheelchairs, products for care facilities, elder care services, and others.

4) Overseas Business

In the world, we mainly manufacture and sell baby-care products and products for women's use.

2. Information Regarding Net Sales and Profit & Loss in Each Report Segment

Three Months Ended April 30, 2011

(¥ thousand)

| | Report Segment | | | | Other (Note) 1 | Total | Adjustments (Note) 2 | Amount Accounted on Quarterly Consolidated Statements of Income (Note)3 |
|-------------------------------|---|--------------------------------------|---|----------------------|-------------------|------------|-------------------------|---|
| | Domestic Baby and Mother Care Business | Child-rearing Support Services | Health Care and Nursing Care Business | Overseas Business | | | | |
| Sales | | | | | | | | |
| Sales to outside customers | 5,677,054 | 1,467,356 | 1,675,868 | 3,997,058 | 228,045 | 13,045,383 | — | 13,045,383 |
| Total | 5,677,054 | 1,467,356 | 1,675,868 | 3,997,058 | 228,045 | 13,045,383 | — | 13,045,383 |
| Segment income | 728,640 | 23,188 | 112,811 | 569,977 | 22,462 | 1,457,080 | (771,630) | 685,450 |

Notes:

- "Other" means a segment not in the report segments and mainly includes manufacture and sale by our production subsidiaries outside the Group.
- Operating income adjustments are all selling costs that cannot be allocated. Main adjustments are costs in the management division and the research and development division of the Group
- Operating income is adjusted with that in Quarterly Consolidated Statements of Income.

(Additional Information)

From the first quarter of this consolidated fiscal year, "Accounting Standards Regarding the Disclosure of Segment Information etc." (ASBJ No. 17, March 27, 2009), and "Application Guidelines for Accounting Standards Regarding the Disclosure of Segment Information, etc." (ASBJ Guideline No. 20, March 21, 2008) have been applied.

(6) Notes Regarding Substantial Changes in Shareholders' Equity

Not applicable.